

# Marantec

## MARANTEC UK LIMITED

### UK move to new premises a success

Marantec Germany established in 1992 three new European subsidiaries one of which being Marantec UK. The Marantec UK subsidiary has shown steady growth since those early days back in the 90's. In order to facilitate this growth Marantec UK moved its operation to a larger and more up to date facility in 2007. Located six miles from the original premises, this brand new modern facility provides for increased warehousing, contemporary office facilities and a superb fully equipped training centre built under the guidance and technical supervision of Marantec UK staff. With very close links to both the A1 and M1 Motorway, Wath-upon-Dearne, in South Yorkshire which itself is a hot spot for other prestigious companies who are moving into the area, with many new housing developments, hotel chains and recreational facilities available, Marantec UK are well placed for the next phase of its future growth.

Marantec UK Director John Houghton comments that *"Our success story is down to several key factors. These factors have played a very important part in our growth and I believe are essential to any growing business. We place a very high value on our own reputation and more importantly, that of our business partners. We recognise the importance of customer service, coupled with what we would argue is the finest technical back up available in our industry. Who does an installer call for assistance on Saturday morning? Or what about being on site after 5pm when help is needed! This is never a problem for our partner companies; they all have the reassurance that there is always someone on hand to help! We have highly trained engineers on call to assist 24 hours per day, 7 days per week throughout the entire year!"*

### German Technology made by Marantec

A global organisation with a presence in many countries on every continent, Marantec are advancing operator technology to levels never seen before. All operator and control systems are produced in our own modern factories using the very latest state of the art production lines. With many patents, an innovative and creative research and development team, millions of Euros of investment in technological advancement, our product range set new levels of international and European standards not only in safety but also in comfort functions.

Recent innovations include:

#### EOS (EasyOperatingSystem)

EOS enables the uniform programming structure of all Marantec operator systems, whether garage door, gate or industrial operators programming is always the same. This represents a time and cost saving on site by means of very quick installation.

#### MDS (MarantecDiagnosticsSystem)

MDS is an innovative software program that can be used in conjunction with a PDA hand held computer or notebook which is ideal for servicing our operator systems, installation, maintenance and repair. MDS is easy to install and extremely easy to use.

#### Energy Saving Technology

Given today's cost conscious consumer the ideal choice is to promote Marantec power-saving technology. Power consumption is reduced by up to 75% in standby mode. Marantec are also the first company to introduce energy-saving lights on its new Comfort range of operators, saving even more for the consumer and helping to reduce our carbon footprint.

#### Training

Marantec UK have continuously provided and offered product training to all its partner companies. Our brand new facility is available for training on the new range of operators and of course gate, industrial operators and accessories.

Existing and new partner companies will equally benefit from using the new facility, thus increasing the sales volume and offering further operator system solutions to their customers.

#### Advertising

To support our partner companies and to help increase brand awareness, this year we made the decision to promote the Marantec name through Rugby Super league. This gives us the benefit of putting our name in front of approximately 12 million Sky Sports viewers over the season. We will also be holding a competition during the 2009 season to win VIP tickets to the Grand Final in October. The winners will enjoy 5-star corporate hospitality and will have the opportunity over dinner to meet top sports personalities.

For more information about becoming a Marantec partner dealer or to find out more about our product range please visit [www.marantec.com](http://www.marantec.com) or by contacting Marantec UK Ltd direct on:

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